

Your strategy is to work with the insurance company for awhile.....

Just to see how much you can get on your own.....

If you can't get as much as you want.....then you'll hire a lawyer

(Insurance Company figures you'll take a tiny check.....they know what you are doing)

THE "WAIT and SEE" STRATEGY IS COMMON.

Insurance Company knows what you are doing!!!

They're not dumb . . .their reserves are set real low

(do you know what a reserve is and how to increase your reserve and how a low reserve affects your case?

Call Ken Nunn, he'll tell you. It's very important!)

In other words.... **"just wait and see what happens"**. I've seen a lot of people lose thousands and thousands of dollars using this technique. First of all, lots of them have missed the Torts Claim Notice deadline (as short as 179 days). Others have made statements that were tape recorded, **accidentally admitting to facts that were not correct** because they were guessing as to the facts. Guessing really hurt their case. The insurance company is busy interviewing witnesses, photographing the crash scene, and collecting other great information and evidence that will help the insurance company. **NO ONE.....NO ONE.....**is working for you and protecting you.

Valuable evidence could be lost, such as pictures of skid marks, wrecked vehicles, statements from witnesses not known to the police or the insurance company. For example, we have gotten lots of great witnesses by placing display ads in the newspaper or by putting signs up near the accident site.

Timing is everything. It is important for a trained professional.....such as Ken Nunn Law Office.....to quickly interview all of the witnesses and collect all of the evidence before the insurance company has a chance to build a case against you. Always remember, the insurance company has already started their investigation and they're way ahead of you. You're following a strategy of **wait and see** while the insurance company's strategy is **investigate....take statements....do everything they can to hurt your case.** Getting an accident reconstruction expert is another way to protect your case. **Not** all cases require an accident reconstruction expert, however, if your particular case requires such an expert, then you need to hire that expert before the car is destroyed and before the crash scene changes. Using the **“wait and see”** strategy can cost you. Waiting to see what the insurance company will do often-times convinces the insurance company that they have you where they want you. **They know what you're doing!** They know that you are using a **“wait and see”** strategy. You are **not** the first or the last to use this strategy. The insurance company **LOVES** this strategy. Your chances of out-foxing the insurance company are **not** very good.

You have to realize that the insurance company has a whole team of

professionals on their side and those professionals will be working against you. Frankly, you are over-matched. And yet, injured people say, with great pride..... **"I settled my case for \$3,000 and I didn't have to pay one red cent to a lawyer"....."I did it all myself"**.

What if their case was worth \$100,000? Without knowing the **true value** of their case, how could they possibly know for sure? One thing is sure, the **insurance company was happy to pay \$3,000** and thus it must have been a **bargain for the insurance company!** Never forget....insurance companies must offer small settlements in order for them to enjoy **big profits!** The insurance adjuster is under an enormous amount of pressure to settle cases for tiny checks. The insurance adjuster's job and bonuses depend on how cheap he can get your case settled for. The lower....the better for the insurance adjuster and the insurance company.

There was a time when insurance companies owed you a dollar...and they would pay that dollar. Now-a-days....you are lucky to get a **NICKEL** on the dollar. Times have changed. Don't try to out-fox the insurance company....most of these companies are **older than you, smarter than you, and have a lot more money than you**.... and they didn't get all that by being out-foxed. Never forget, the insurance company's investigation is way ahead of yours and they have lots of professionals on their side. Again, you are over-matched. Call Ken Nunn and talk about this some more.

As you can see, I only sent you some of my reports. There's a lot more that you need to know.

by: Ken Nunn
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“Better Call Ken Nunn!”

(Ken Nunn Law Office fights for the big money!)

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